INDUSTRIA ALIMENTARE

Da. Vi. Ol.

di DAMIANI BRUNO LUCIO

fî, _____

C.C.I.A.A. Nº 134605 ISCR, TRIB. DI FOGGIA

REG. SOCIETA' Nº 6773

VIA S. GAETANO, 20 71049 TRINITAPOLI (FG) ITALIA TEL. 0883/631124 - 631167 - 633058 FAX 0883/631167 N° EXPORT M/310793

PARTITA IVA 01235170717

The limited partnership DA.VI.OL. S.a.s. originates from the old partnership "Damiani Brothers'", established at the beginning of this century in Trinitapoli, centre of the low tableland of Ofanto Valley.

This area commercially lies in good position thanks to the high production of raw materials, such as wine-grapes and table-grapes, oil-olives and table-olives, artichokes, peppers, tomatoes and various vegetables, which concern the working and transformation cycles of the food industry DA.VI.OL..

The following statistical data are very interesting:

- wine-grape produced in this area about 1.800.000 ital. ql
- oil-olives about 200.000 ital. ql
- table-olives about 10.000 ital ql
- artichokes for industry about 18 millions.

The connections with the home market are very good; Trinitapoli is seat of an important railway-call and the speedway's houses of Cerignola and Barletta are easily reachable. Furthermore the closeness to the seaport of Barletta and Manfredonia as well as to the airport of Foggia and Bari-Palese connects Trinitapoli to the whole Continent.

Today the DA.VI.OL. transforms the bought products in the factory of Via San Gaetano N. 20.

The good partnership's reputation as well as the best relations with clients and suppliers, a secular presence in this field have drawn the present managers' attention towards middle/ high consumers. The high quality products, packed by DA.VI.OL., are traded under the registered trade-mark "only for the best fine palates". It is to be wished that, the next recognition of the Daunia DOC extra virgin olive-oil, according to the law 169/92, definitively sets the right value on its own products.

Some data are reported as following:

Factory seat: Via San Gaetano n. 20 Trinitapoli (FG)

Field: wine industry, oil industry, transformation industry of agricultural products, concentrated most industry.

Main products: most, grape juice, concentrated most, table wine; tinned extra virgin olive-oil to 5 lt or Gallon, jar from 0,500 ital. lt to 5 ital. lt, present-packing, inpec to 5 ital. lt:

pickled or natural artichoke-hearts, ends and leaves of artichokes, tinned peppers from 3 ital Kg to 20 Kg. Various preserves in jars to 280 g e.

Main markets: Apulia, Campania, Emilia Romagna, Venetia, Lombardy.

Some clients: Corovin, San Gabriele Wine industry, Zanzi Wine industry,

Polli Brothers', La Valle Brand, Istà, Rolli Industry, Giacobazzi Grandi

Vini, Molise conserve srl, Distercoop.

Suppliers: local farms and co-operative societies.

Employment: two managers, two employees, seven workers and some persons qualified in purchasing.

Production: - two olive-working processes, a traditional process and a continuous one, maximum potentiality 6 ital ql olives every 24 hours;

- two grape-working processes, maximum potentiality 6.000 ital. ql every 24 hours;
- one artichokes-working process, maximum potentiality 2.200.0000 pieces every 24 hours;
- one concentrated most-working process, maximum potentiality 500 ital. ql every 24 hours;

- a very efficient Control- quality laboratory.

Proceeds of sales: it is around 4 billions ital Lire.

Registered trade-mark: "only for the best fine palates".

The factory is in expanding phase.

Legal director: Dr. Mr. Bruno Damiani

Quality director: Mrs Rossella Mastropasqau

Production director: (book-keeper) Mr Cesare Tiritiello.